

REBECCA GRAY

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FINANCE AND OPERATIONS EXECUTIVE

PERSONALITY AND LEADERSHIP STYLE

Rebecca Gray is a versatile executive offering a blend of high-level finance and operations management expertise in diverse industries, including healthcare, information technology, and financial services. With over 25 years of proven success in delivering global business growth and dramatic year-over-year revenue increases for Fortune 500s, Rebecca is known for creating strategies that have a measurable impact.

Recognized as a proactive change agent, Rebecca relentlessly pursues process improvement and cost optimization. She carefully weighs the pros and cons of business opportunities to support informed decisions and minimize risk.

Guided by the motto *Lead by Example*, Rebecca takes a hands-on and empowering approach to leadership, providing the knowledge and resources teams need to innovate and effect positive change in their respective departments. She believes that employees require thoughtful guidance and the space to thrive.

CAREER PROGRESSION

Rebecca's career began at ABC Bank where she completed an entry-level management program and gained exposure to nearly all facets of the business. Demonstrating an innate knack for finance, USA Bank recruited her for a key credit and risk management role. At USA Bank, Rebecca introduced rigorous controls that saved the bank millions and protected its reputation.

During the next phase of her career, Rebecca earned multiple, fast-track promotions at Telecom Company A, culminating in a VP-level position leading enterprise-wide planning initiatives for the \$500M Enterprise business. Under Rebecca's guidance, the business achieved 90% year-over-year growth.

Following success at Telecom Company A, Rebecca landed senior leadership positions at Multinational Tech Company and Major Tech Firm, applying her financial and business operations expertise on a global scale. Drawing on a refined strategic approach and versatile skill set, Rebecca eventually progressed to C-suite positions.

For the last five years, as COO and CFO for a multibillion-dollar consumer services operation, Rebecca has maximized revenue and growth by driving long-term finance and M&A strategies. As a champion for cost containment and continuous improvement, she has rebuilt teams, implemented controls, and redeveloped processes across several business lines.

"If you want something done, you asked Rebecca," one colleague noted; Rebecca expertly walks the line between strategist and doer. Leading multifaceted projects and executing across functional areas is where she excels. It's easy to get lost in the minutia of day-to-day operations, especially while managing multiple lines of business, but Rebecca remains focused on the big picture.

ACADEMIC AND PERSONAL BACKGROUND

In addition to a noteworthy executive career, Rebecca holds an MBA in international business and a bachelor's degree in finance from the University of Canada. She also holds Lean Six Sigma and PMP designations.

Originally from Canada, Rebecca now resides in the US. She is an avid world traveler and speaks three languages: English, French, and Cantonese.